# **ONAP TRAINING** Mixed Income Development



# VIRTUAL TRAINING

## July 21-22, 2025 | 9:00 am – 3:00 pm Pacific Time

#### TRAINING

The training will discuss general planning and site considerations for a mixed income development project. The training will review funding programs, look at factors for feasibility, financial reporting, and other program requirements.

#### TRAINING REGISTRATION

Registration for this training is at no cost to Tribal housing professionals, but you must register to attend. Registration is available online at <u>https://bit.ly/MixedIncomeDevelopment\_July2025</u>.

#### TRAINER

#### Lorna Fogg

Lorna is Vice President of RTHawk Housing Alliance, LLC., where she leads the companies Finance and Development division. She has been working in the Tax Credit Industry since 1995, previously as the Director of Acquisitions for Raymond James Tax Credit Funds (RJTCF) Inc., a Tax Credit Syndicator and later as President/CEO of Travois Inc., and most recently as a Partner/Owner at VitalSpirit LLC, an affordable housing consulting firm that specialized in Indian Country. While

### TECHNOLOGY NEEDED

The training will be presented via an online platform. Participants will need a smart device (computer, laptop, tablet, or phone) with internet or WiFi connection.

#### INSTRUCTIONS AND MATERIALS

An email with the training material link(s) and final instructions will be sent by July 17, 2025.

working for RJTCF, she was instrumental in the development of the successful implementation of using the Low-Income Housing Tax Credit (LIHTC) Program in Indian Country. Her experience included structuring successful projects (from an investor and developer's perspective), relationship building (with

investors, state agencies, and tribal personnel), preparing financing applications, underwriting, construction draws, asset management, problem solving, and serving both as an investor and client liaison. As president of Travois, Lorna oversaw staff working in areas of Low Income Housing Tax Credits, gap financing, compliance, and New Markets Tax Credits and provided training and education to Tribes, investors, and other agencies. Lorna graduated from the University of South Florida with a degree in accounting.